

Positive Affirmations --What You Think About, You Bring About

· ***I am successful, confident and enthusiastic.*** I exercise daily control over my emotions and my work habits. I always look for the best in the others and the best in myself. My positive attitude keeps me focused on my goal and inspires others.

· ***I am a master booker!!*** I get two or three bookings from each class because everyone has a great time and wants what I have to offer. I book everywhere I go because I feel that every woman deserves to look better and feel better. Booking is easy for me because I love people, and I love what I do. I book sharp women because I am confident, sincere and enthusiastic.

· ***I love doing skin care classes!!*** I make them fun, meet new people and make great money. My classes hold because I coach the hostess well, and I make her feel like my partner in the class. Because I help her stay excited, this paves the way to a great class. I sincerely compliment each guest and make them feel important.

· ***I work consistently and persistently toward my goal.*** I am always a Star Consultant. The prizes, recognition and praise I receive make me feel I can reach new heights. I look, act and feel like a winner because I believe in myself and so does everyone else!

· ***I am excellent at closing the sale.*** I do a great job at overcoming objections. I feel confident and comfortable talking with each guest individually. They trust me and appreciate my service. Everyone loves this product, and everyone wants it.

· ***I have more than 100 clients in my customer base.*** They are extremely loyal to me because they trust me and know I give the best customer service. My reorder business is growing bigger all the time. I have built a strong business because I have a great attitude.

· ***I share this opportunity*** and all the fantastic possibilities a Mary Kay business has to offer with three sharp women each week. I always have a list of women who would love being my guests at our next Mary Kay event. My confidence and enthusiasm draw them to me and makes them want what I have to offer. I keep them excited and committed by following up and showing genuine interest in them.

· ***I drive my new Grand Am to classes, unit meetings and all over town.*** This is even more exciting than I thought it would be! The sense of pride and accomplishment that I feel when I drive my car is overwhelming. This beautiful red car is the best trophy I have ever had. My family, friends, clients and Independent Beauty Consultants truly admire me knowing that I earned the use of it.

· ***I know God loves me and wants me to succeed,*** thus I will press on daily toward my goal. I overcome any circumstance, condition or obstacle that would hold me back. Everyday I strive to be the best me possible.

POSTIVE AFFIRMATIONS FOR A GREAT ATTITUDE IN JUST 21 DAYS!!

I love my Mary Kay business!

Holding classes and facials is the best!

My date book is always full because I am a master booker!

I am a booking machine!

I get bookings everywhere I go!

People are attracted to me and my beautiful smile!

I meet 5 new women every day that want a Mary Kay facial.

I have at least 10 appointments on my books at all times.

I hold the record for always completing the weekly challenge!

I hold 3 classes a week every week consistently!

My classes are so fun that everyone wants to be a hostess!

Basic skin care is so fabulous...every guest loves it!

I am the Queen of Sales!

I respond to my customers immediately... they deserve my BEST!

I love to share this opportunity!

Everyone I meet wants to know why I am so happy!

Successful women need to know about Mary Kay!

My family and I deserve the BEST life has to offer!

I am so organized!

It is incredible how focused I am!

My days are filled with energy and enthusiasm!

I am in charge, determined and successful!

I have a winning attitude because...

I am a WINNER!!