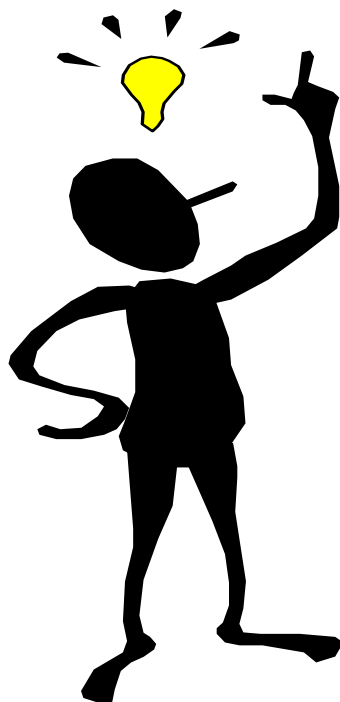


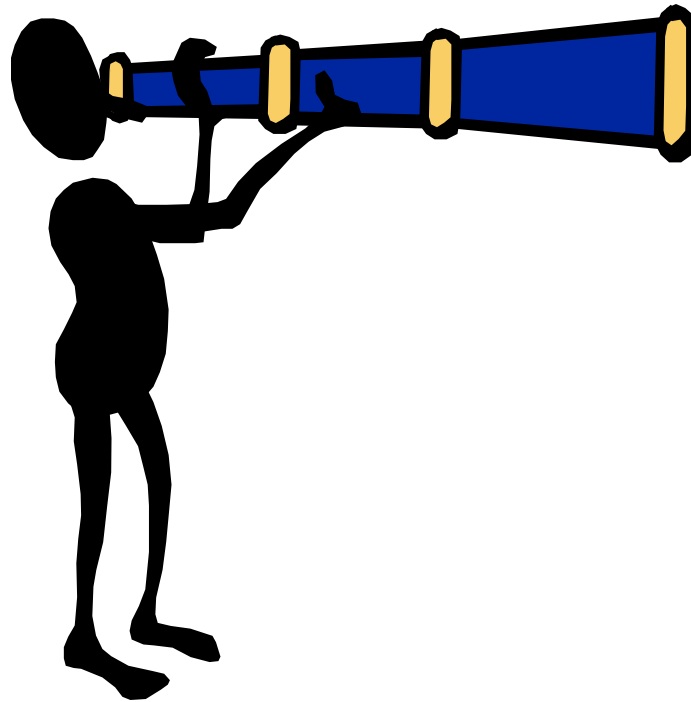
FAMILY ORIENTED



DECISION MAKER



LOOKING FOR "SOMETHING MORE"



MONEY

PRODUCT MARKETING

Team Building

Leadership



PRODUCT MARKETING



On-The-Face

classes - 50%
facials - 50%
dovetailing - 15%

On-the-Go

15 minute appts
show, tell, sell
samplers - 50%

On-Paper

preferred customer mailings
promotional brochures
customer service reorders - 50%

On-Line

personal website
24/7 shopping
web shows - 50%

On-with-the-Show

product collection previews
open houses
spa nights



TEAM BUILDING: Advance at your Own Pace

4%, 9%, 13%
monthly commission checks
\$50 team building bonuses

Future Sales Director

8 or more active team members

Team Leader

5 - 7 active team members

Star Recruiter

3 - 4 active team members

Senior Consultant

1 - 2 active team members





LEADERSHIP: Financial Security

4%, 9%, 13% personal team commission
 9%, 13% unit volume commission
 \$500 - \$5,000 unit volume bonus
 \$300 - \$600 unit development bonus
 4% - 6% offspring commission
 5% national unit commission
 5 - 8% first-line offspring commission
 3% second-line offspring commission
 2% third-line offspring commission
 Family Security Program

Executive National Sales Director

3 offspring National Sales Directors

Sr. National Sales Director

1 offspring National Sales Directors

National Sales Director

18 offspring Sales Directors

Elite Executive Sr. Sales Director

8 offspring Sales Directors

Executive Sr. Sales Director

5 - 7 offspring Sales Directors

Future Executive Sr. Sales Director

3 - 4 offspring Sales Directors

Senior Sales Director

1 - 2 offspring Sales Directors

Sales Director



RECOGNITION

Yearly Awards



Quarterly Prizes



Weekly Incentives

