



**Suggested *On The Go* Booking Dialogue
For New Independent Beauty Consultants:**

You can use the suggested dialogue below to book an *On The Go* appointment. You also may want to check with your recruiter or Sales Director for additional dialogues you could use:

Hi (customer's name), this is (your name). Do you have a minute? I'm a new Mary Kay Independent Beauty Consultant, and I've been challenged to do 15 *On The Go* appointments with a few friends (or family members) and get their opinions of three to four products. I'd really like YOUR opinion, (customer's name). Do you have 15 minutes free this week to help me complete my challenge?

