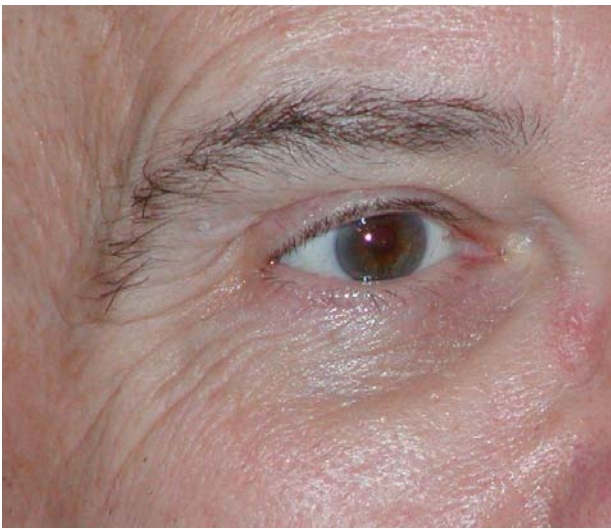


# Disappearing Years? You Be The Judge!

Bill Scott - Eye Experiment



Before any eye products; October 2006



**Firming Eye Cream** (5 months) and **Line Reducer** (3 wks)



October, 2006—No eye products at all. Before picture.



March 31, 2007

This eye began **Firming Eye Cream** in October, 2006. He added **Targeted-Action Line Reducer** three weeks ago.

*Bill Scott is the husband of Senior Director Donna Bayes-Scott. Bill is a chemistry and physics instructor at Fort Hays State University, Hays, KS*

March 31, 2007

This eye began **Firming Eye Cream** in January 2007, but has had no **Line Reducer**. Each product has its benefits, but together, they are amazing!

Hello, all you Devoted Mary Kayers!

Let me introduce myself. I am the lucky new hubby of Independent Senior Sales Director, Donna Bayes-Scott.

I asked Donna if I could share something with you. I have always considered myself a “macho” man and anything “girly” was definitely a no-no for me.

Donna asked if I would help her with a little experiment using her new wrinkle cream and I agreed. (I basically agree to anything Donna says and that keeps me out of trouble!)

I applied the new cream to the area around my right eye only. In just a few days, I was amazed! I could actually see a tremendous improvement in the number of and depth of the wrinkles around that eye. After two weeks of faithful treatment, I am truly sold on this new product. I have always been a skeptic about advertisements and manufacturer’s promises, but Mary Kay has really developed a great product and I wanted to share my testimonial with each of you.

Also, I would like to share another story which reveals the quality of the new sunscreen products. My son and daughter-in-law just went on a cruise to the Caribbean and on the first day aboard, they decided to lay out, just for a few minutes early in the morning. They did not use any sunscreen. The result was a painful sunburn. Donna had sent them some of the new sun products and they applied the After Sun Replenishing Gel. They were very impressed with the quick and lasting relief they got from this product. Also, they commented on how nice it felt when applied and that it was not “greasy” as with many other brand products. Overall, they were amazed and were anxious to tell Donna how well this stuff worked.

Well, ladies, that’s about it. You already knew what a great company you were working for and that quality products were the Mary Kay way. I just wanted to lend my “consumer” experience to amplify the value of these new products to you.

Thanks for listening,  
Bill Scott