MARY KAY COSMETICS HOLIDAY PERSONAL SHOPPING APPOINTMENTS WITH JIL JOHNSON

Special Holiday wishes to you! I want to thank you for your loyalty to my Mary Kay business over the past year, I appreciate you! Please check the calendar on the back of this letter to schedule your "Personal Shopping Appointment." Choose a day & time that meets your schedule and call me at 620-792-3826 to reserve it. At your "PSA" you can enjoy selecting \$15 of additional product as your FREE gift with a purchase of \$40 or more, plus a Black/Fuchsia Lip Trio bag— while supplies last! Shop early as supplies of some products are limited!



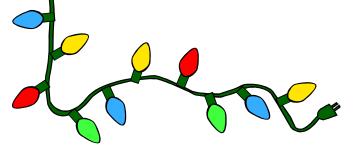
- Shopping at Jil's with NO lines. Personal service!
- ▼ Gift ideas under \$10!
- Select any of the beautiful gift basket collections & personalize it for your own gift giving! New ideas abound this year! Come see for yourself!
- Preview the Holiday 2003 fragrance and glamour lines!
- ▼ MASTERCARD, VISA & DISCOVER CARDS accepted!
- ◆ \$15 GIFT CERTIFICATE to be used the DAY of your appointment (see enclosed coupon)
- Your name goes in a GRAND PRIZE DRAWING for 25% off your MK purchases from January 1, 2004 to May 1, 2004!



MK Signature Lip Polish in 5 flattering shades

"You're a Star" Lip & Nail Set
New Signature Brush Set
Mini Fragrance Collections
Velocity for the Teens
Shadow Box Compact plus
End2End Fragrance & Lip

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